



Kromschroder Combustion Solutions



Are you familiar with Kromschroder?

Kromschroder is a burner and combustion controls manufacturer that produces some of the highest quality equipment in use today. The BIO and BIC burner line come standard with built in limiting and metering orifices, eliminating the need to purchase these to set up the burner. The turn down in the burner line is some of the best available from any burner on the market!

The ValVario gas valve system is a small modular system that has many options available, from high and low gas pressure switches to built in regulators. The small size allows for a more accessible and service friendly gas delivery system.

The BCU burner control line with its display panel is a sophisticated flame safety that gives the user flame signal strength and diagnostics to help trouble shoot burner problems. The BCU and the IC40 actuator can be configured with the BC Soft software to give the customer exactly what they need - NOT just what comes out of the box. Last, but not least, is the PF19 modular multi-burner control rack. This system can be as simple as a multi-burner flame safety, or full blown Pulse Fire control.

To give an example of what Kromschroder can do for you, ETTER Engineering was recently asked to look at a proposal for 13 burners on a clients zinc casting line. Utilizing the Kromschroder BIO burner and related components, ETTER was able to eliminate the standing pilots required for the existing North American burners. The greater turn-down of the BIO also gave ETTER the ability to reduce the low fire to help save fuel. With these advantages, ETTER took the savings numbers to the utility supplier - working with their energy saving program, **the customer received a 40% rebate** on the project. That's not just a better system, but real savings!

If you still don't know who Kromschroder is, call ETTER Engineering and let us see what we can do to help YOU!

To learn how ETTER Engineering can help you with your needs, call us at 1-800-444-1962 today!

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An ETTER Success Story!



Can you hear me now? Good! ETTER Engineering recently received a wonderful letter of thanks from Massachusetts engineering firm [Frank I. Rounds](#), commending us on a job well-done at a Verizon facility!

To read this and more letters of praise and recommendation, **visit our [Accolades Page](#)** on the web!

Tech Tip:



**Energy Saving
Tips:**

The 2011 Kromschroder Road Show is coming to Connecticut!



Kromschroder is taking its show on the road this month with the 2011 Kromschroder Combustion Road Show. Featuring a trailer packed with the latest

Kromschroder products, including a demo of the company's revolutionary Pulse-Fire burner controls, and their latest packaged burner system, the PBG2, the trailer will be making its way to ETTER Engineering next week.

The Kromschroder trailer will be in the Northeast on Tuesday, April 12th, and will be parked at ETTER Engineering's offices in Bristol, Connecticut, throughout the day on Wednesday, April 13th. If you are interested in getting a look at the latest Kromschroder combustion products, give us a call before April 12th to arrange a showing!

About ETTER Engineering:

ETTER Engineering has been serving the Process Heating & Combustion industries since 1940. With over 100 years of combined combustion experience on-staff, ETTER is **THE ONE STOP SHOP FOR ALL YOUR COMBUSTION NEEDS!** From Custom Engineered Systems to parts and service, ETTER is ready to assist you in completing your next project on-time and under budget.

Thank you for your continued business. We are here to be your partner in all your combustion related projects!

ETTER Engineering, Inc.

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- Schedule tuning based on equipment use.

- Tune for no more excess air than required for clean combustion.

- Consider a linkageless system to maintain air/fuel ratio plus...

- Look for unintentional sources of excess air (missing/leaky observation port doors, cracks in setting, etc.)

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