E-News

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SOLUTIONS...To ALL Your Process Heating & Combustion Needs!

How Can ETTER Engineering Help You?

As the recognized experts in the Process Heating and Combustion industry for over 70 years, ETTER Engineering is the One Stop Shop for all your equipment, parts, service, and technical needs.

ETTER Engineering Custom Manufactures:

- **Package Heaters**
- **Gas Boosters & Packaged Systems**
- **Valve Trains**
- **Web Drying Systems**
- **UL 508A-Certified Control Panels**
- **Industrial Ovens**
- **Industrial Furnaces**

In addition, ETTER Engineering's Parts Division stocks a variety of parts, including:

- **Burners**
- **Combustion Components**
- **Controllers**
- **Flame Safeguards**
- **Meters**
- **Pressure Switches**
- **Recorders**
- **Regulators**
- **Valves**

For more information, please see our **Parts Line Card**.

The SPECTRUM Program

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Ventless Regulators

Product Spotlight

CSA-Approved Ventless Gas Regulators from Bryan Donkin USA are now in stock!

Contact us today to learn more about "going ventless," which oftentimes can save significant amounts of money on your next regulator project!
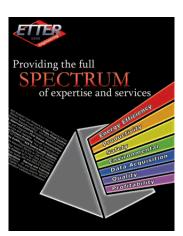
Smart Business Tip:

Five New Ways to Get Your Business Noticed

1) Website
2) Blogging
3) LinkedIn

A recent addition to ETTER's Service offerings, the **SPECTRUM Program** is designed to empower business owners, saving you time, money, and frustration and ensuring your process runs as efficiently and safely as possible.

Let ETTER Engineering come in and take a look at your process operations! We'll provide you with a customized plan of action to guarantee you're getting the most out of every minute of your process, with short ROI's and improved process returns.

The SPECTRUM Program includes:

- **Energy Efficiency Audits**
- **Productivity Audits**
- **Safety Audits**
- **Environmental Audits**
- **Data Acquisition Audits**
- **Quality Audits**
- **Profitability Audits**

Many of these audits may lead to solutions which qualify for State and Federal Utility Rebate programs, reimbursing you for **up to 50%** of the cost of equipment upgrades and modifications!

For more information or to schedule an audit today, please call us at 1-800-444-1962.

4) Facebook
5) Twitter

Business tips provided courtesy of Paul Lavoie, Business Coach with ActionCOACH Business Coaching. Paul can be reached at 203-954.0035 x11 or paullavoie@actioncoach.com

Quick Links
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Employee Spotlight

Please join us in welcoming our newest addition, Josh Kroscen, to the ETTER Engineering team!

A Mechanical Engineer, Josh joined ETTER in April, and is the third new hire we have added since we moved to our new facility in February!

Born and raised on the east coast of Canada in Halifax, Nova Scotia, Josh's interest in design and mathematics led him to become an engineer. He received his Bachelors of Mechanical Engineering in 2007 from Dalhousie University in Halifax.

After completing his education, Josh moved west of Toronto to Cambridge, Ontario, where he spent three years

designing factory automation equipment for the
pharmaceutical and solar industries.

When he's not working, you can find Josh enjoying the
fresh air on tennis courts or exploring hiking trails
throughout Connecticut. As he said, "New England is my
new home, and along with the rest of the ETTER
Engineering team, I look forward to serving the area for all
of its process heating and combustion needs."

Welcome, Josh!

About ETTER Engineering:

ETTER Engineering has been serving the Process Heating &
Combustion industries since 1940. With over 100 years of
combined combustion experience on-staff, ETTER is **THE
ONE STOP SHOP FOR ALL YOUR COMBUSTION NEEDS!**
From Custom Engineered Systems to parts and service,
ETTER is ready to assist you in completing your next
project on-time and under budget.

Thank you for your continued business. We are here to be
your partner in all your combustion related projects!

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