



E-News

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SOLUTIONS...To ALL Your Process Heating & Combustion Needs!

A Stimulus Package for the Little Guy!



ETTER Engineering is firing things up for the summer by offering **10% OFF ANY PARTS ORDER** up to \$500 between now and July 9th! To receive your discount, simply mention the "June Newsletter" when you call.

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Smart Business Tip:



The #1 way to generate more sales from existing customers is to ask them. How often have you been talking to a customer about a product or service and they've said, "I didn't know you did that, I just bought that from XYZ Company yesterday!" Ask your customers to buy more from you - If they like you, they'd be happy to do business with you more frequently!

Business tips provided courtesy of Paul Lavoie, Business Coach with ActionCOACH Business Coaching. Paul can be reached at 203-954.0035 x 11 or paulavoie@actioncoach.com.

Latest News

ETTER Engineering introduces the gasPOD™!

The gasPOD™ utilizes ETTER's UL-Listed [ENGB Next Generation Gas Booster](#), offering a true "Plug & Play" solution to your gas booster needs!

Save time and money on your next gas booster project with an ETTER gasPOD™ packaged system.

Learn more by visiting our [gasPOD website](#).



gasPOD.
Gas Pressure on Demand.

DID YOU KNOW?

The **National Fire Protection Association** requires all Combustion Equipment undergo a yearly Safety Audit to ensure proper operation of required safety equipment such as high and low gas pressure switches, interlocks, etc.



ETTER Engineering offers [NFPA-86 Combustion Safety Audits](#), and can design a custom safety program for your business!

Quick Links

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About ETTER Engineering:

ETTER Engineering has been serving the Process Heating & Combustion industries since 1940. With over 100 years of combined combustion experience on-staff, ETTER is **THE ONE STOP SHOP FOR ALL YOUR COMBUSTION NEEDS!** From Custom Engineered Systems to parts and service, ETTER is ready to assist you in completing your next project on-time and under budget.

Thank you for your continued business. We are here to be your partner in all your combustion related projects!

ETTER Engineering, Inc.

1-800-444-1962



www.etterengineering.com

