



SPECTRUM

ETTER Engineering is excited to announce our newest product (SERVICE?) offering - SPECTRUM. Designed with the 21st century in mind, SPECTRUM is a series of service and audit services that put YOU back in control of your business and process.

SPECTRUM services include:

- Energy Efficiency Audits
- Productivity Audits
- Safety Audits
- Environmental Audits
- Data Acquisition Audits
- Quality Audits
- Profitability Audits

Think of how you could benefit from one or more of these services:

Are fuel costs eating into your PROFITS?

Does your process suffer from UNPLANNED downtime?

Are your workers compensation rates too HIGH?

Could YOU benefit from "Going Green?"

Do you have the RIGHT information to effectively tailor your process to your needs in real-time?

Do you have QUALITY CONTROL Procedures in place?

Are there aspects of your process that can be STREAMLINED for greater profits?

Having been in the combustion business for 70 years, ETTER Engineering is uniquely qualified to diagnose any issues affecting your process. We can also specify and install new equipment, service existing equipment, and put in place a

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Product Spotlight



CSA-Approved Ventless Gas Regulators from [Bryan Donkin USA](#) are now in stock!

Contact us today to learn more about "going ventless," which oftentimes can save significant amounts of money on your next regulator project!

Smart Business Tip:



Five New Ways to Get Your Business Noticed

- 1) [Website](#)

preventive maintenance program to ensure your process continues to run in a smooth and efficient manner for many years to come!

To learn more about SPECTRUM, or to schedule a visit from an ETTER Engineering Service Technician, call us today at 1-800-444-1962!

- 2) [Blogging](#)
- 3) [LinkedIn](#)
- 4) [Facebook](#)
- 5) [Twitter](#)

Business tips provided courtesy of Paul Lavoie, Business Coach with ActionCOACH Business Coaching. Paul can be reached at 203-954.0035 x11 or paullavoie@actioncoach.com

Simplified Service Pricing



These days, it seems like life gets more complicated by the minute, which is why ETTER Engineering is introducing our new "Simplified Service Pricing" - one low, flat rate that covers everything from travel to labor for single-day service calls.

You can now rest easy knowing you'll no longer be forced to decipher multiple pages in order to determine the cost of your latest service call - leaving you with more time to focus on your business!

Quick Links

- [Tech Tips](#)
- [ETTER Blog](#)
- [Parts Line Card](#)
- [More About Us](#)

Did You Know?



ETTER Engineering is **GROWING!** In response to increased manufacturing and service demands as well as an ever-growing staff, we have recently moved to a new facility in Bristol, Connecticut.

Our new space is nearly three times as large as our old building, which has afforded everyone here a little more elbow room. Additionally, it will allow ETTER to continue to add positions in the future and grow our operations without worrying about space constraints.

If you have yet to update your contact information for us, our new address, telephone, and fax numbers are as follows:

**210 Century Drive
Bristol, CT 06010**

**Tel: 860-584-8842
Toll Free: 800-444-1962
Fax: 860-584-8612**

Our website address remains unchanged - www.etterengineering.com - as have our employee email addresses (first initial + last name@etterengineering.com).

Are You Aware of Everything ETTER Engineering Does?



Take a look at our [Parts Line Card](#) to find out how we can help you today!

About ETTER Engineering:

ETTER Engineering has been serving the Process Heating & Combustion industries since 1940. With over 100 years of combined combustion experience on-staff, ETTER is **THE ONE STOP SHOP FOR ALL YOUR COMBUSTION NEEDS!** From Custom Engineered Systems to parts and service, ETTER is ready to assist you in completing your next project on-time and under budget.

Thank you for your continued business. We are here to be your partner in all your combustion related projects!

ETTER Engineering, Inc.
210 Century Drive
Bristol, CT 06010
1-800-444-1962



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